



May 27, 2020

Mr. Allen Freeman, President
Arco Building Systems, INC.
3300 Holcomb Bridge Road, Suite 201
Norcross, Georgia 30092

Dear Mr. Freeman,

Today, our company purchased a 5,000 sq ft. metal building from Arco. As president of Arco, I thought you would like to know the reason we chose Arco over a number of other reputable companies. It wasn't price, most were competitive. Much more important was the service we received from your sales representative, Heather Willis. Her service was superior to all other companies combined.

Heather was very friendly and accommodating. She let me know that this job was very important to her, and she made me feel that I was the only customer she had. She answered every question and went out of her way to solve every problem I had. Heather was very competent, her product knowledge was excellent, and her follow up could not have been better. (One thing that is lacking in the business world today) She made suggestions that were helpful and beneficial.

This year, our company is celebrating our 112th year in business, and I know from experience how important it is to have competent and dependable employees, especially ladies, to represent your company. I want to congratulate Heather, and Arco, for the excellent service and for making this transaction a very pleasant and memorable one. Please call me @ [REDACTED] if any of your prospective customers need a recommendation.

Wishing you and your company many more successful years in the future.

Sincerely,


C.D Gregory

P.S. It was great to have someone answer the phone when I called!

Copy: Greg Gregory, Heather Willis